

NSM Technologies

Campus Recruitment – 2016 Batch

(Only for Unplaced Students)

(Before Appearing for the process read thoroughly about Company profile, Business operations, Growth Prospects, Services, Market Share, Management, Leadership team etc.)

- About the Company - www.nsmtechnologies.co.in
- Drive Date - Will be informed shortly.
- Venue - Will be informed shortly**
- Dress Code - **Only Business Formals**
(T Shirts / Jeans / Sports Shoes - Not allowed)

Please Carry Following Important Documents along with you:

- | | | |
|-----------------------------------|---|---|
| 1. Hard Board for Writing Exam | : | Please Bring |
| 2. Any Government Photo ID Proof | : | Original as well as Photocopy |
| 3. Campus ID Card | : | Mandatory |
| 4. College ID Card | : | Original as well as Photocopy |
| 5. Passport Size Color Photos | : | Five in Numbers |
| 6. Photocopies of all Mark sheets | : | X, XII, UG (All Semesters) & PG (All Semesters) |
| 7. Updated Resume | : | Two in Numbers |
| 8. A4 sheets for rough work | : | Five in Numbers |
| 9. Stationery items | : | Stapler, Glue Stick, Pen, Pencil, Eraser etc. |

- Eligibility** - a) **Only for unplaced students of 2017 Passing Out Batch**
- b) B.Tech (ECE ,EEE, ICE, ET)
- c) Xth - No Percentage Criteria
- XIIth - No Percentage Criteria

Graduation - No Percentage Criteria

Package - 2.4 LPA

Role - Resident Sales Engineer

Job Description -

- Daily action plan of sales promotion of our electrical / electronic goods and execution of the same.
- Visit establishments to evaluate needs or to promote product or service sales. Creating and updating records of customer profiles using automated systems.
- Showing and describing features and benefits of electrical / electronic goods to customers as per provided catalogue and as per their needs.
- Achievement of sales targets and sales expansion of our electrical / electronic goods.
- Sales orders closing, payment and C-Form follow-up.
- Explaining about the warranty terms and conditions to customers and replacing faulty items, if any.
- Technical support to existing / newly associated customers. Advise customers on product usage to improve production.
- Collaborate with colleagues to exchange information, such as selling strategies or marketing information.
- Evaluation of new applications and business opportunities for our products.
- Attend, execute and be the SME (Subject Matter Expert) of sales or trade meetings / trade shows / sales exhibitions / sales seminars / telemarketing events etc.
- Other duties and responsibilities as assigned.

How to Apply?

If you are eligible & interested for the above mentioned job please apply on link below latest by 26th Jan 2017 (4:00 PM).

<https://docs.google.com/forms/d/e/1FAIpQLSdBhic-7afT3HZMwOFYV5m16zGHLpRV1E8WWwWVpaZqScOI5A/viewform?c=0&w=1>

NOTE - Schedule of Visit, Eligibility Criteria shared is subject to change as per the discretion of companies and kindly visit the portal before coming to campus drive.

My Best Wishes

Dr. Ajay Rana

Advisor & Director